

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	1	NA*
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	1	100%
600,001 – 700,000	7	1	14%
700,001 – 800,000	0	2	NA*
800,001 – 900,000	2	3	150%*
900,001 – 1,000,000	3	2	67%
1,000,001 – 1,250,000	3	0	NA
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	18	10	56%

0 to 1 Bedroom	2	1	50%
2 Bedrooms	6	6	100%
3 Bedrooms	6	3	50%
4 Bedrooms & Greater	4	0	NA
TOTAL*	18	10	56%

SnapStats®	September	October	Variance
Inventory	29	18	-38%
Solds	2	10	400%
Sale Price	\$728,500	\$822,450	13%
Sale Price SQFT	\$741	\$634	-14%
Sale to List Price Ratio	97%	97%	0%
Days on Market	13	30	131%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

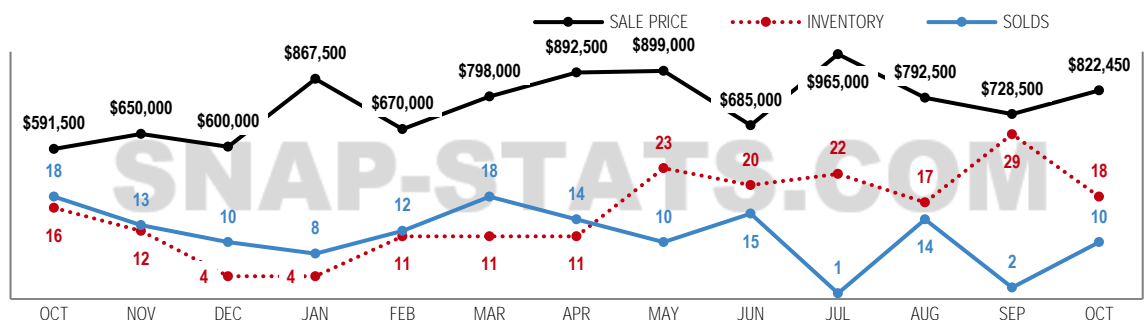
SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	9	1	11%
East Delta	0	1	NA*
Hawthorne	1	1	100%
Holly	0	0	NA
Ladner Elementary	2	5	250%*
Ladner Rural	0	0	NA
Neilsen Grove	6	2	33%
Port Guichon	0	0	NA
Tilbury	0	0	NA
Westham Island	0	0	NA
TOTAL*	18	10	56%

Market Summary

- Market Type Indicator **LADNER ATTACHED**: Sellers Market at 56% Sales Ratio average (5.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** Insufficient data but with 3 sales price band of \$800,000 to \$900,000
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data

**With minimum inventory of 10 in most instances

13 Month Market Trend



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