

Everything you need to know about your Real Estate Market Today!

Compliments of:
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December 2020

Produced & Published by SnapStats® Publishing Co.
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SnapStats®

GREATER

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge

VANCOUVER

EDITION



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	5	11	220%*
1,250,001 – 1,500,000	30	29	97%
1,500,001 – 1,750,000	27	24	89%
1,750,001 – 2,000,000	30	6	20%
2,000,001 – 2,250,000	19	4	21%
2,250,001 – 2,500,000	22	3	14%
2,500,001 – 2,750,000	16	2	13%
2,750,001 – 3,000,000	17	4	24%
3,000,001 – 3,500,000	7	0	NA
3,500,001 – 4,000,000	8	0	NA
4,000,001 & Greater	7	0	NA
TOTAL*	189	83	44%

Bedrooms	Inventory	Sales	Sales Ratio
2 Bedrooms & Less	7	5	71%
3 to 4 Bedrooms	54	32	59%
5 to 6 Bedrooms	63	33	52%
7 Bedrooms & More	65	13	20%
TOTAL*	189	83	44%

SnapStats®	November	December	Variance
Inventory	294	189	-36%
Solds	94	83	-12%
Sale Price	\$1,535,000	\$1,538,000	0%
Sale Price SQFT	\$615	\$614	0%
Sale to List Price Ratio	99%	103%	4%
Days on Market	11	17	55%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	5	0	NA
Brentwood Park	5	7	140%*
Buckingham Heights	3	1	33%
Burnaby Hospital	5	2	40%
Burnaby Lake	9	3	33%
Cariboo	0	0	NA
Capitol Hill	9	8	89%
Central	4	1	25%
Central Park	4	1	25%
Deer Lake	5	0	NA
Deer Lake Place	1	1	100%
East Burnaby	9	6	67%
Edmonds	6	1	17%
Forest Glen	10	1	10%
Forest Hills	0	1	NA*
Garden Village	2	2	100%
Government Road	9	4	44%
Greentree Village	3	0	NA
Highgate	5	0	NA
Metrotown	15	2	13%
Montecito	4	3	75%
Oakdale	0	1	NA*
Oaklands	0	0	NA
Parkcrest	15	3	20%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	3	2	67%
South Slope	21	7	33%
Sperling-Duthie	8	6	75%
Sullivan Heights	0	0	NA
Suncrest	2	2	100%
The Crest	4	7	175%*
Upper Deer Lake	6	2	33%
Vancouver Heights	7	4	57%
Westridge	2	0	NA
Willingdon Heights	8	5	63%
TOTAL*	189	83	44%

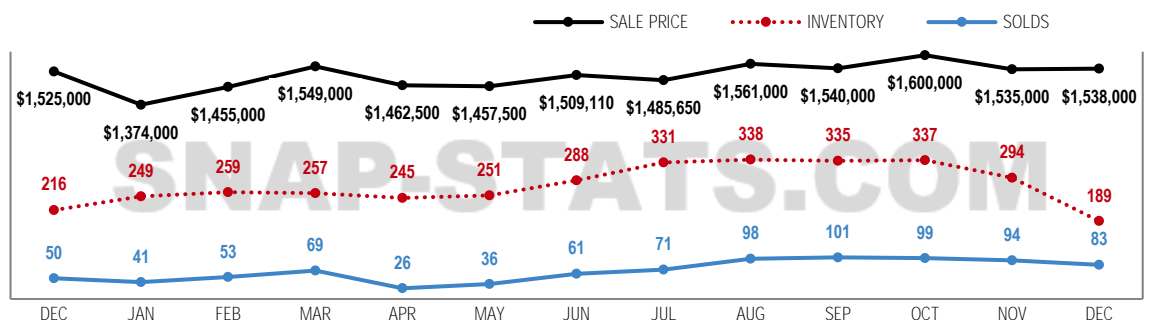
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY DETACHED**: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.75 mil, Forest Glen, Metrotown, Parkcrest and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Capitol Hill, East Burnaby, Sperling-Duthie, Willingdon Heights and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	20	12	60%
400,001 – 500,000	101	38	38%
500,001 – 600,000	126	63	50%
600,001 – 700,000	135	49	36%
700,001 – 800,000	111	49	44%
800,001 – 900,000	99	24	24%
900,001 – 1,000,000	60	23	38%
1,000,001 – 1,250,000	32	3	9%
1,250,001 – 1,500,000	21	1	5%
1,500,001 – 1,750,000	7	1	14%
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	719	263	37%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	166	64	39%
2 Bedrooms	453	154	34%
3 Bedrooms	95	38	40%
4 Bedrooms & Greater	5	7	140%*
TOTAL*	719	263	37%

SnapStats®	November	December	Variance
Inventory	952	719	-24%
Solds	243	263	8%
Sale Price	\$615,000	\$635,000	3%
Sale Price SQFT	\$696	\$699	0%
Sale to List Price Ratio	98%	98%	0%
Days on Market	22	23	5%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	155	54	35%
Buckingham Heights	0	0	NA
Burnaby Hospital	3	1	33%
Burnaby Lake	2	3	150%*
Cariboo	10	1	10%
Capitol Hill	5	0	NA
Central	14	8	57%
Central Park	16	10	63%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	0	0	NA
Edmonds	30	23	77%
Forest Glen	47	11	23%
Forest Hills	2	4	200%*
Garden Village	0	0	NA
Government Road	15	11	73%
Greentree Village	0	2	NA*
Highgate	56	30	54%
Metrotown	202	50	25%
Montecito	1	3	300%*
Oakdale	0	0	NA
Oaklands	9	1	11%
Parkcrest	1	1	100%
Simon Fraser Hills	1	5	500%*
Simon Fraser University SFU	74	12	16%
South Slope	31	10	32%
Sperling-Duthie	2	0	NA
Sullivan Heights	19	10	53%
Suncrest	0	0	NA
The Crest	1	4	400%*
Upper Deer Lake	1	0	NA
Vancouver Heights	11	3	27%
Westridge	0	1	NA*
Willingdon Heights	11	5	45%
TOTAL*	719	263	37%

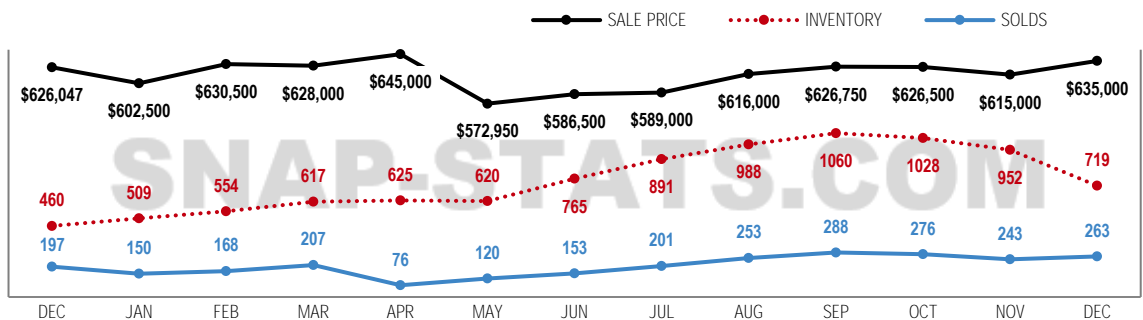
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Sellers Market at 37% Sales Ratio average (3.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Cariboo, Oaklands, Simon Fraser University and 2 bedroom properties
- Sellers Best Bet** Selling homes in Central Park, Edmonds, Government Road and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	1	NA*
800,001 – 900,000	2	2	100%
900,001 – 1,000,000	5	3	60%
1,000,001 – 1,250,000	10	8	80%
1,250,001 – 1,500,000	11	5	45%
1,500,001 – 1,750,000	4	2	50%
1,750,001 – 2,000,000	3	2	67%
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	43	23	53%

2 Bedrooms & Less	4	2	50%
3 to 4 Bedrooms	20	10	50%
5 to 6 Bedrooms	16	7	44%
7 Bedrooms & More	3	4	133%*
TOTAL*	43	23	53%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	8	3	38%
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	2	1	50%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	11	6	55%
Queens Park	4	3	75%
Sapperton	5	2	40%
The Heights	4	3	75%
Uptown	6	2	33%
West End	2	3	150%*
TOTAL*	43	23	53%

SnapStats®	November	December	Variance
Inventory	69	43	-38%
Solds	29	23	-21%
Sale Price	\$1,148,000	\$1,125,000	-2%
Sale Price SQFT	\$501	\$473	-6%
Sale to List Price Ratio	97%	100%	3%
Days on Market	13	47	262%

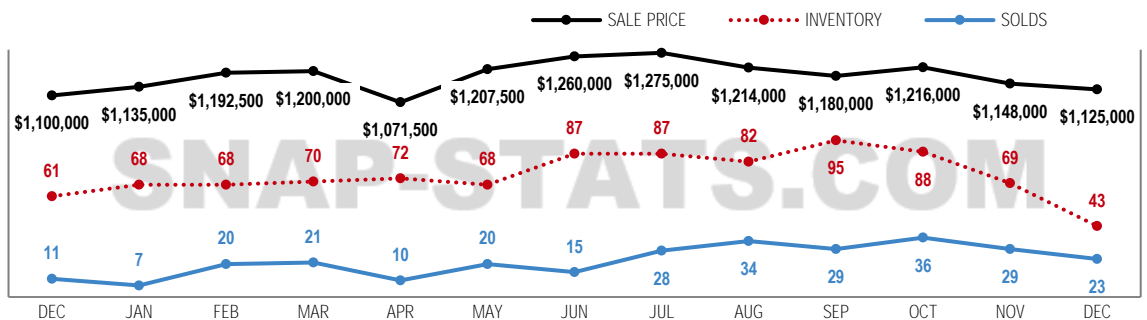
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Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Sellers Market at 53% Sales Ratio average (5.3 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 80% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Connaught Heights and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Queensborough and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	7	4	57%
300,001 – 400,000	18	19	106%*
400,001 – 500,000	34	34	100%
500,001 – 600,000	52	31	60%
600,001 – 700,000	40	20	50%
700,001 – 800,000	30	11	37%
800,001 – 900,000	22	2	9%
900,001 – 1,000,000	12	3	25%
1,000,001 – 1,250,000	12	0	NA
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	231	124	54%

0 to 1 Bedroom	52	38	73%
2 Bedrooms	143	63	44%
3 Bedrooms	32	20	63%
4 Bedrooms & Greater	4	3	75%
TOTAL*	231	124	54%

SnapStats®	November	December	Variance
Inventory	361	231	-36%
Solds	105	124	18%
Sale Price	\$565,000	\$515,000	-9%
Sale Price SQFT	\$561	\$601	7%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	22	25	14%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	62	32	52%
Fraserview	24	18	75%
GlenBrooke North	4	2	50%
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	39	17	44%
Queensborough	28	15	54%
Queens Park	3	0	NA
Sapperton	12	5	42%
The Heights	0	1	NA*
Uptown	56	32	57%
West End	3	2	67%
TOTAL*	231	124	54%

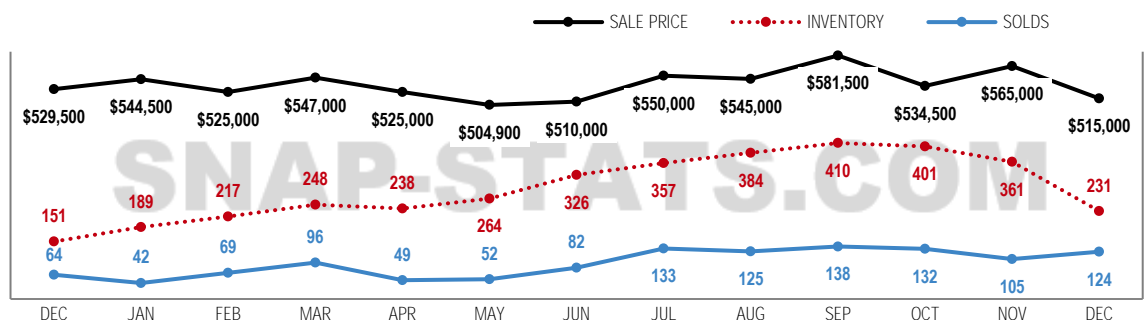
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Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 54% Sales Ratio average (5.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$300,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Quay, Sapperton and 2 bedroom properties
- Sellers Best Bet** Selling homes in Fraserview, West End and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	2	NA*
800,001 – 900,000	3	0	NA
900,001 – 1,000,000	3	3	100%
1,000,001 – 1,250,000	18	16	89%
1,250,001 – 1,500,000	24	33	138%*
1,500,001 – 1,750,000	24	21	88%
1,750,001 – 2,000,000	19	8	42%
2,000,001 – 2,250,000	9	7	78%
2,250,001 – 2,500,000	23	6	26%
2,500,001 – 2,750,000	12	1	8%
2,750,001 – 3,000,000	16	1	6%
3,000,001 – 3,500,000	8	0	NA
3,500,001 – 4,000,000	1	1	100%
4,000,001 & Greater	2	0	NA
TOTAL*	162	99	61%

2 Bedrooms & Less	9	0	NA
3 to 4 Bedrooms	49	40	82%
5 to 6 Bedrooms	66	36	55%
7 Bedrooms & More	38	23	61%
TOTAL*	162	99	61%

SnapStats®	November	December	Variance
Inventory	260	162	-38%
Solds	87	99	14%
Sale Price	\$1,410,000	\$1,412,000	0%
Sale Price SQFT	\$414	\$438	6%
Sale to List Price Ratio	101%	96%	-5%
Days on Market	21	27	29%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	16	18	113%*
Canyon Springs	4	0	NA
Cape Horn	4	2	50%
Central Coquitlam	30	20	67%
Chineside	1	3	300%*
Coquitlam East	7	2	29%
Coquitlam West	37	9	24%
Eagle Ridge	1	1	100%
Harbour Chines	3	3	100%
Harbour Place	2	3	150%*
Hockaday	0	1	NA*
Maillardville	21	4	19%
Meadow Brook	1	2	200%*
New Horizons	6	3	50%
North Coquitlam	1	0	NA
Park Ridge Estates	0	1	NA*
Ranch Park	6	7	117%*
River Springs	1	0	NA
Scott Creek	2	5	250%*
Summitt View	0	0	NA
Upper Eagle Ridge	2	1	50%
Westwood Plateau	17	13	76%
Westwood Summit	0	1	NA*
TOTAL*	162	99	61%

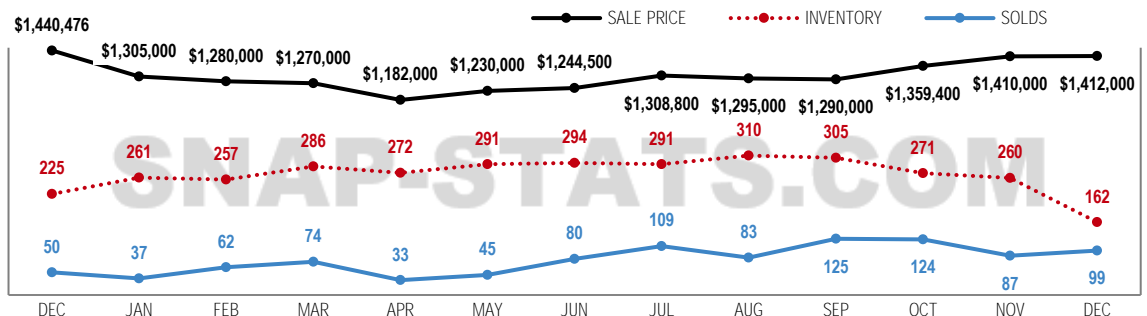
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Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Sellers Market at 61% Sales Ratio average (6.1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$3 mil, Coquitlam West, Maillardville and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, Central Coquitlam, Westwood Plateau and 3 to 4 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	2	200%*
300,001 – 400,000	20	14	70%
400,001 – 500,000	34	49	144%*
500,001 – 600,000	59	37	63%
600,001 – 700,000	74	35	47%
700,001 – 800,000	28	22	79%
800,001 – 900,000	21	22	105%*
900,001 – 1,000,000	25	16	64%
1,000,001 – 1,250,000	25	3	12%
1,250,001 – 1,500,000	6	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	298	200	67%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	61	55	90%
2 Bedrooms	154	87	56%
3 Bedrooms	56	40	71%
4 Bedrooms & Greater	27	18	67%
TOTAL*	298	200	67%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	26	32	123%*
Canyon Springs	4	6	150%*
Cape Horn	0	0	NA
Central Coquitlam	15	7	47%
Chineside	0	0	NA
Coquitlam East	0	4	NA*
Coquitlam West	105	38	36%
Eagle Ridge	2	0	NA
Harbour Chines	1	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	21	45	214%*
Meadow Brook	0	0	NA
New Horizons	15	13	87%
North Coquitlam	82	40	49%
Park Ridge Estates	0	0	NA
Ranch Park	1	1	100%
River Springs	0	0	NA
Scott Creek	1	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	1	1	100%
Westwood Plateau	24	13	54%
Westwood Summit	0	0	NA
TOTAL*	298	200	67%

SnapStats®	November	December	Variance
Inventory	450	298	-34%
Solds	163	200	23%
Sale Price	\$584,000	\$597,450	2%
Sale Price SQFT	\$629	\$673	7%
Sale to List Price Ratio	97%	98%	1%
Days on Market	13	14	8%

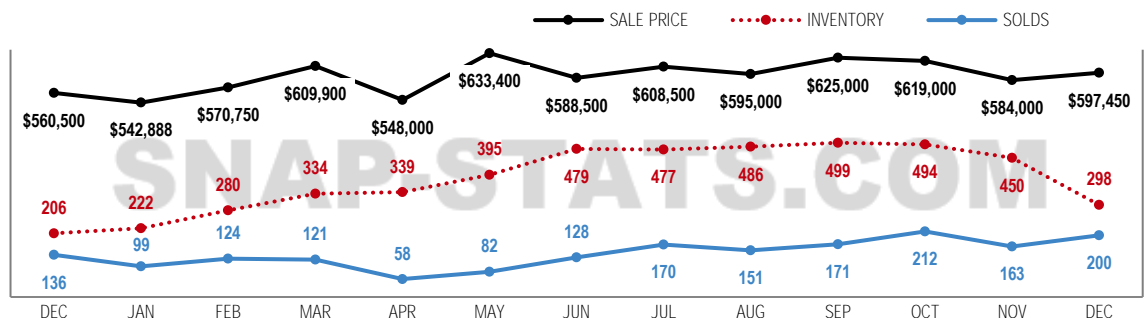
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Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Sellers Market at 67% Sales Ratio average (6.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$400,000 to \$500,000 / \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Central Coquitlam, Coquitlam West, North Coquitlam and 2 bedrooms
- Sellers Best Bet** Selling homes in Burke Mountain, Maillardville, New Horizons and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	1	NA*
800,001 – 900,000	0	2	NA*
900,001 – 1,000,000	2	4	200%*
1,000,001 – 1,250,000	10	14	140%*
1,250,001 – 1,500,000	16	3	19%
1,500,001 – 1,750,000	4	3	75%
1,750,001 – 2,000,000	1	1	100%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	36	28	78%

2 Bedrooms & Less	2	1	50%
3 to 4 Bedrooms	17	14	82%
5 to 6 Bedrooms	10	9	90%
7 Bedrooms & More	7	4	57%
TOTAL*	36	28	78%

SnapStats®	November	December	Variance
Inventory	48	36	-25%
Solds	34	28	-18%
Sale Price	\$1,110,000	\$1,098,500	-1%
Sale Price SQFT	\$497	\$471	-5%
Sale to List Price Ratio	103%	107%	4%
Days on Market	8	11	38%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	1	3	300%*
Central Port Coquitlam	2	3	150%*
Citadel	3	2	67%
Glenwood	13	4	31%
Lincoln Park	5	8	160%*
Lower Mary Hill	0	1	NA*
Mary Hill	3	1	33%
Oxford Heights	3	3	100%
Riverwood	3	3	100%
Woodland Acres	3	0	NA
TOTAL*	36	28	78%

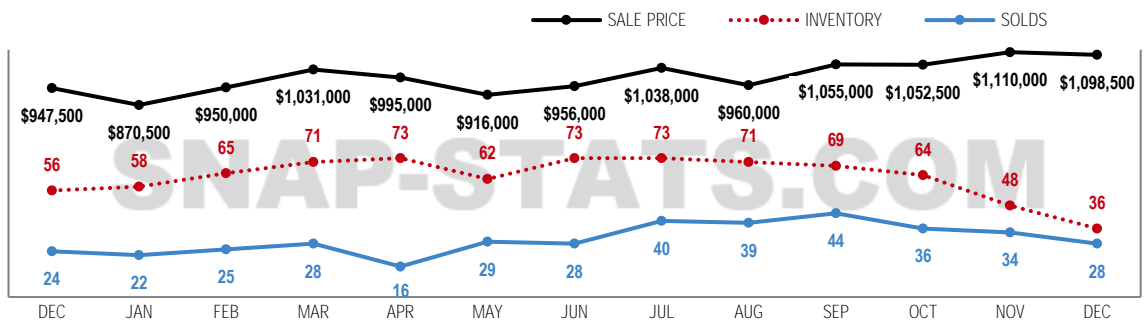
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Sellers Market at 78% Sales Ratio average (7.8 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Glenwood and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Lincoln Park and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	1	25%
300,001 – 400,000	8	13	163%*
400,001 – 500,000	23	26	113%*
500,001 – 600,000	19	14	74%
600,001 – 700,000	7	14	200%*
700,001 – 800,000	3	5	167%*
800,001 – 900,000	5	0	NA
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	71	73	103%*

0 to 1 Bedroom	21	22	105%*
2 Bedrooms	37	36	97%
3 Bedrooms	12	14	117%*
4 Bedrooms & Greater	1	1	100%
TOTAL*	71	73	103%*

SnapStats®	November	December	Variance
Inventory	129	71	-45%
Solds	65	73	12%
Sale Price	\$466,500	\$490,000	5%
Sale Price SQFT	\$456	\$507	11%
Sale to List Price Ratio	97%	98%	1%
Days on Market	13	18	38%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	50	50	100%
Citadel	2	3	150%*
Glenwood	13	15	115%*
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	0	0	NA
Oxford Heights	0	0	NA
Riverwood	6	4	67%
Woodland Acres	0	1	NA*
TOTAL*	71	73	103%*

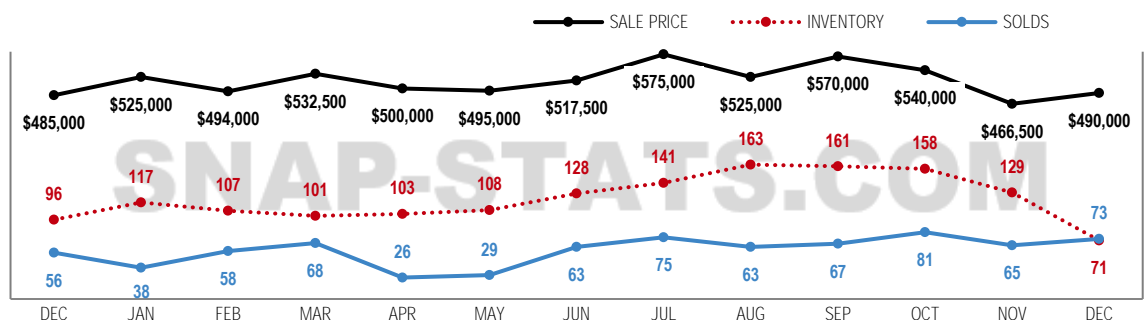
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 103% Sales Ratio average (10.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$500,000 / \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000 and 2 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Glenwood and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	2	NA*
1,250,001 – 1,500,000	8	6	75%
1,500,001 – 1,750,000	5	4	80%
1,750,001 – 2,000,000	7	2	29%
2,000,001 – 2,250,000	2	1	50%
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	2	1	50%
4,000,001 & Greater	1	1	100%
TOTAL*	37	17	46%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	15	10	67%
5 to 6 Bedrooms	16	7	44%
7 Bedrooms & More	4	0	NA
TOTAL*	37	17	46%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	7	2	29%
Barber Street	2	2	100%
Belcarra	2	1	50%
College Park	8	2	25%
Glenayre	1	1	100%
Heritage Mountain	5	3	60%
Heritage Woods	5	1	20%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	3	2	67%
Port Moody Centre	4	3	75%
TOTAL*	37	17	46%

SnapStats®	November	December	Variance
Inventory	69	37	-46%
Solds	20	17	-15%
Sale Price	\$1,425,446	\$1,650,000	16%
Sale Price SQFT	\$467	\$482	3%
Sale to List Price Ratio	97%	112%	15%
Days on Market	35	24	-31%

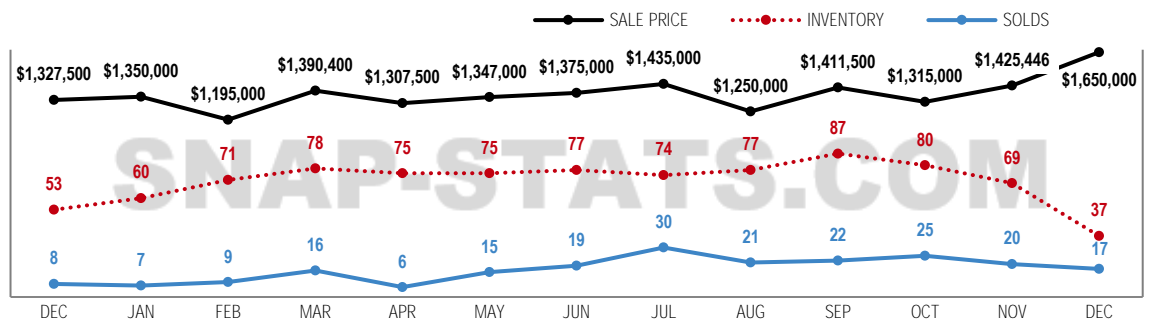
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Sellers Market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average 12% above list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data but homes with 5 to 6 bedrooms
- Sellers Best Bet** Selling homes in College Park and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	2	2	100%
400,001 – 500,000	8	7	88%
500,001 – 600,000	15	18	120%*
600,001 – 700,000	8	10	125%*
700,001 – 800,000	13	5	38%
800,001 – 900,000	14	7	50%
900,001 – 1,000,000	6	2	33%
1,000,001 – 1,250,000	4	4	100%
1,250,001 – 1,500,000	3	2	67%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	75	57	76%

0 to 1 Bedroom	15	12	80%
2 Bedrooms	44	25	57%
3 Bedrooms	12	15	125%*
4 Bedrooms & Greater	4	5	125%*
TOTAL*	75	57	76%

SnapStats®	November	December	Variance
Inventory	113	75	-34%
Solds	44	57	30%
Sale Price	\$634,400	\$638,000	1%
Sale Price SQFT	\$661	\$611	-8%
Sale to List Price Ratio	99%	102%	3%
Days on Market	16	12	-25%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	1	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	6	5	83%
Glenayre	0	0	NA
Heritage Mountain	0	4	NA*
Heritage Woods	1	1	100%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	9	6	67%
Port Moody Centre	58	41	71%
TOTAL*	75	57	76%

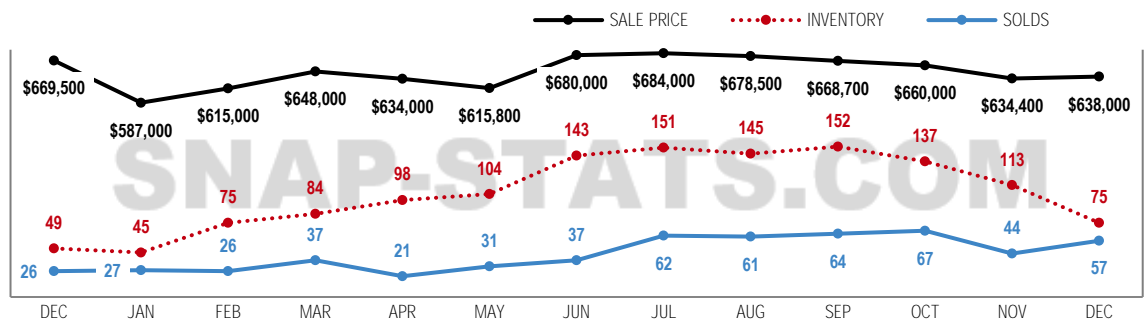
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Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 76% Sales Ratio average (7.6 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$500,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, North Shore and 2 bedroom properties
- Sellers Best Bet** Selling homes in Port Moody Centre and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	1	3	300%*
900,001 – 1,000,000	1	2	200%*
1,000,001 – 1,250,000	3	4	133%*
1,250,001 – 1,500,000	2	1	50%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	8	10	125%*

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	4	6	150%*
5 to 6 Bedrooms	2	4	200%*
7 Bedrooms & More	2	0	NA
TOTAL*	8	10	125%*

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	4	3	75%
Mid Meadows	1	3	300%*
North Meadows	0	1	NA*
South Meadows	3	3	100%
West Meadows	0	0	NA
TOTAL*	8	10	125%*

SnapStats®	November	December	Variance
Inventory	9	8	-11%
Solds	8	10	25%
Sale Price	\$938,000	\$1,005,000	7%
Sale Price SQFT	\$474	\$377	-20%
Sale to List Price Ratio	101%	109%	8%
Days on Market	5	6	20%

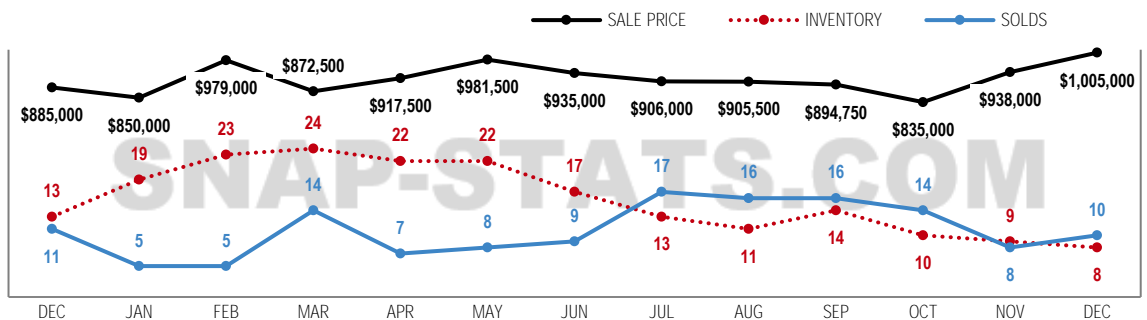
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 125% Sales Ratio average (12.5 in 10 homes selling rate)
- Homes are selling on average 9% above list price
- Most Active Price Band** Insufficient data but with 4 sales \$1 mil to \$1.25 mil price band
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	3	300%*
400,001 – 500,000	10	7	70%
500,001 – 600,000	5	1	20%
600,001 – 700,000	4	4	100%
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	21	15	71%

0 to 1 Bedroom	2	3	150%*
2 Bedrooms	12	10	83%
3 Bedrooms	6	2	33%
4 Bedrooms & Greater	1	0	NA
TOTAL*	21	15	71%

SnapStats®	November	December	Variance
Inventory	29	21	-28%
Solds	34	15	-56%
Sale Price	\$550,450	\$473,000	-14%
Sale Price SQFT	\$452	\$409	-10%
Sale to List Price Ratio	98%	99%	1%
Days on Market	27	11	-59%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	6	9	150%*
Mid Meadows	8	2	25%
North Meadows	3	0	NA
South Meadows	4	4	100%
West Meadows	0	0	NA
TOTAL*	21	15	71%

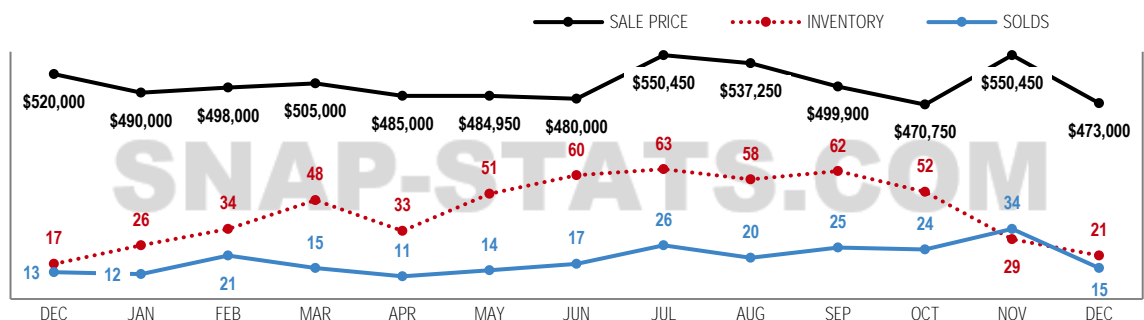
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 71% Sales Ratio average (7.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 70% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data but homes in Mid Meadows
- Sellers Best Bet** Selling homes in Central Meadows and 2 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	1	100%
600,001 – 700,000	4	5	125%*
700,001 – 800,000	8	16	200%*
800,001 – 900,000	25	14	56%
900,001 – 1,000,000	18	17	94%
1,000,001 – 1,250,000	22	32	145%*
1,250,001 – 1,500,000	18	9	50%
1,500,001 – 1,750,000	3	1	33%
1,750,001 – 2,000,000	4	1	25%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	108	96	89%

2 Bedrooms & Less	11	5	45%
3 to 4 Bedrooms	56	46	82%
5 to 6 Bedrooms	31	40	129%*
7 Bedrooms & More	10	5	50%
TOTAL*	108	96	89%

SnapStats®	November	December	Variance
Inventory	172	108	-37%
Solds	94	96	2%
Sale Price	\$951,500	\$976,000	3%
Sale Price SQFT	\$367	\$347	-5%
Sale to List Price Ratio	100%	103%	3%
Days on Market	14	9	-36%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	8	23	288%*
Cottonwood	7	9	129%*
East Central	19	12	63%
North	1	1	100%
Northeast	2	0	NA
Northwest	6	3	50%
Silver Valley	28	21	75%
Southwest	10	7	70%
Thornhill	7	0	NA
Websters Corners	5	2	40%
West Central	15	16	107%*
Whonnock	0	2	NA*
TOTAL*	108	96	89%

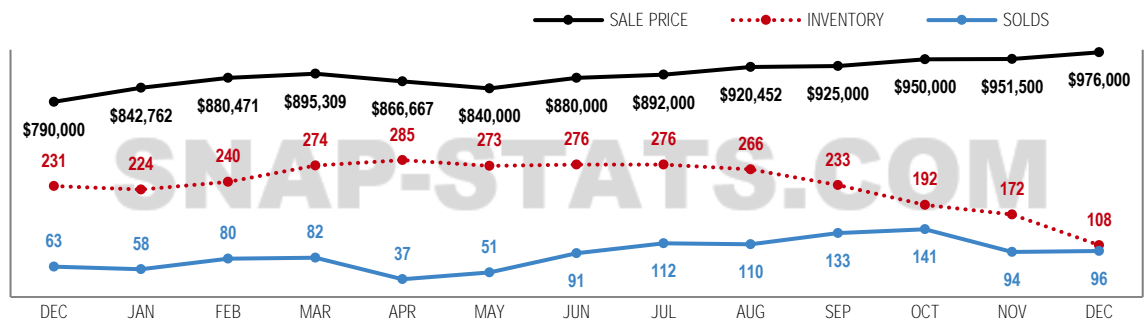
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Sellers Market at 89% Sales Ratio average (8.9 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$700,000 to \$800,000 / \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, East Central, Silver Valley, Southwest and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Cottonwood, West Central and 5 to 6 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	11	2	18%
300,001 – 400,000	32	19	59%
400,001 – 500,000	27	27	100%
500,001 – 600,000	23	24	104%*
600,001 – 700,000	25	16	64%
700,001 – 800,000	12	6	50%
800,001 – 900,000	3	1	33%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	134	95	71%

0 to 1 Bedroom	32	10	31%
2 Bedrooms	54	30	56%
3 Bedrooms	32	41	128%*
4 Bedrooms & Greater	16	14	88%
TOTAL*	134	95	71%

SnapStats®	November	December	Variance
Inventory	166	134	-19%
Solds	71	95	34%
Sale Price	\$502,000	\$500,000	0%
Sale Price SQFT	\$384	\$390	2%
Sale to List Price Ratio	99%	100%	1%
Days on Market	15	16	7%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	5	6	120%*
Cottonwood	10	15	150%*
East Central	70	44	63%
North	0	0	NA
Northeast	0	0	NA
Northwest	5	1	20%
Silver Valley	7	2	29%
Southwest	4	3	75%
Thornhill	3	3	100%
Websters Corners	0	0	NA
West Central	30	21	70%
Whonnock	0	0	NA
TOTAL*	134	95	71%

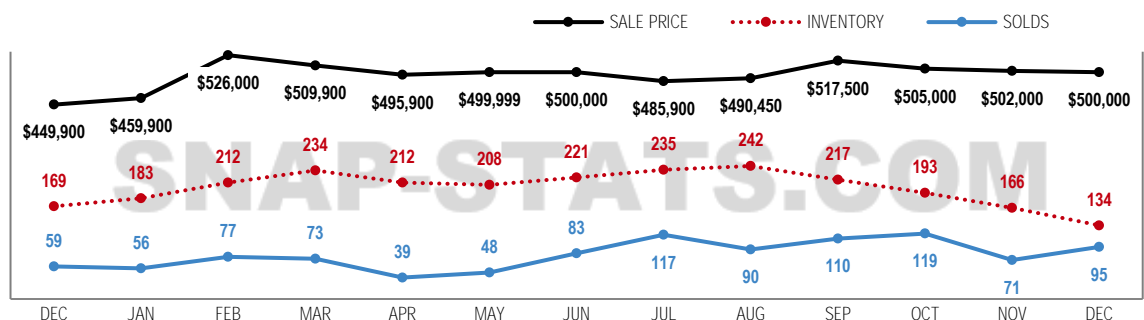
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 71% Sales Ratio average (7.1 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000, East Central and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood and 3 bedroom properties

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13 Month Market Trend



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